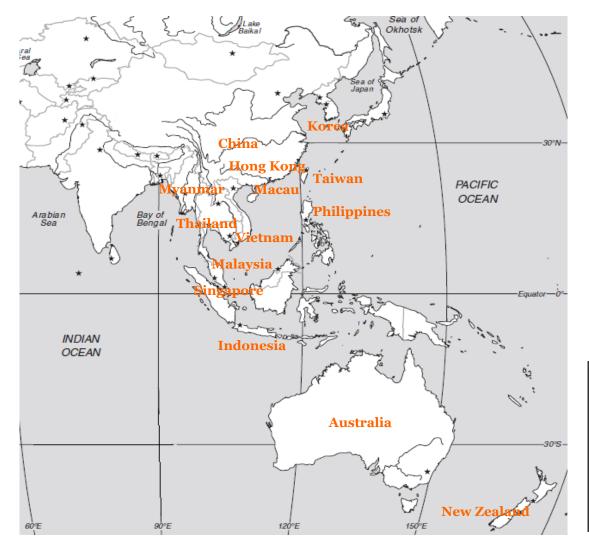
Singapore International Chamber of Commerce

Insurance Implications of Good and Bad Workplace Safety

17th August 2018

Non-Life Asia Pacific footprint



 $\begin{array}{c} \mathrm{Over} \ 100 \\ \mathrm{local} \ \mathrm{offices} \end{array}$

More than 3,700 employees

\$2.4 billion in premium*

Australia • China • Hong Kong Indonesia • Korea • Macau Malaysia • Myanmar • New Zealand Philippines • Singapore Thailand • Taiwan • Vietnam

How Does Workplace Safety Impact Insurance?





Claims

Types of claims

Severity

- Large Values
- Low Frequency
- Death Claims
- Long Term Disabilities

Frequency

- Regular Occurring
- Usually small in value
- Cuts
- Broken Bones

TOP 3 INCIDENT TYPES OF WORKPLACE INJURIES Caught In/ Cut/ Stabbed by Objects Falls from Struck by Moving Objects Severity of Injury Work-related Traffic Slips, Trips and Falls Fires and Explosions Between Objects (FFH) 4 (21%) 3 (6%) Fatal 2 (11%) 2 (11%) 2 (11%) 76 (28%) Major 35 (13%) 29 (11%) 1,601 (27%) 696 (12%) 961 (16%) Minor

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	Top Incident Types								
Industry	Slips, Trips & Falls	Struck by Moving Objects	Cut / Stabbed by Objects	Struck by Falling Objects	Caught in or Between Objects	Over- exertion / Strenuous Movement	Strike Against Objects	Falls from Heights	Total
TOTAL	3,504	1,999	1,521	1,050	986	779	666	633	11,138
Manufacturing (excluding shipbuilding and ship repairing)	476	525	420	245	339	116	148	80	2,349
Food, Beverages & Tobacco	93	66	122	24	47	23	24	14	413
Paper / Rubber / Plastic Products & Printing	37	31	28	21	31	14	15	S	177
Petrochemical	18	20	S	S	S	S	S	S	38
Non-metallic Mineral Products	20	30	24	16	22	S	S	S	112
Metalworking ¹	161	278	121	131	165	35	58	35	984
Electronic, Computer & Optical Products	66	23	19	s	21	15	13	S	157
Transport Equipment (excluding shipbuilding and ship		18		-	10			-	
repairing) Furniture	27 S	16	<u>s</u>	<u> </u>	10 S	S	S	S	55
Marine ²	<u> </u>	68	<u>50</u> s	29	<u> </u>	S	<u>s</u>	s 24	77 260
Construction	384	392	197	212	206	63	71	227	1,752
Water Supply, Sewerage and Waste Management	43	27	s	12	11	S	s	s	93
Wholesale and Retail Trade	169	70	87	53	26	63	37	37	542
Wholesale Trade	91	46	34	31	16	30	20	17	285
Retail Trade	78	24	53	22	10	33	17	20	257
Transportation and Storage	308	222	57	93	86	107	65	22	960
Land Transport	51	15	S	12	S	S	s	S	78
Water Transport	S	S	-	-	S	-	-	S	0
Warehousing & Support Activities for Transport	208	177	50	69	73	58	46	18	699

AMOUNT OF WORK INJURY COMPENSATION AWARDED (\$M), 2015 – 2017

9,599 6.67 4,495 12.23 65.45 127	10,746 8.71 4,807 13.39 72.39 126	10,354 8.80 4,513 14.15 74.35 149
4,495 12.23 65.45	4,807 13.39 72.39	4,513 14.15 74.35
12.23 65.45	13.39 72.39	14.15 74.35
65.45	72.39	74.35
127	126	140
		-49
17.28	16.38	20.58
14,221	15,679	15,016
18.90	22.10	22.95
82.73	88.77	94.93
	14,221 18.90 82.73	14,221 15,679 18.90 22.10



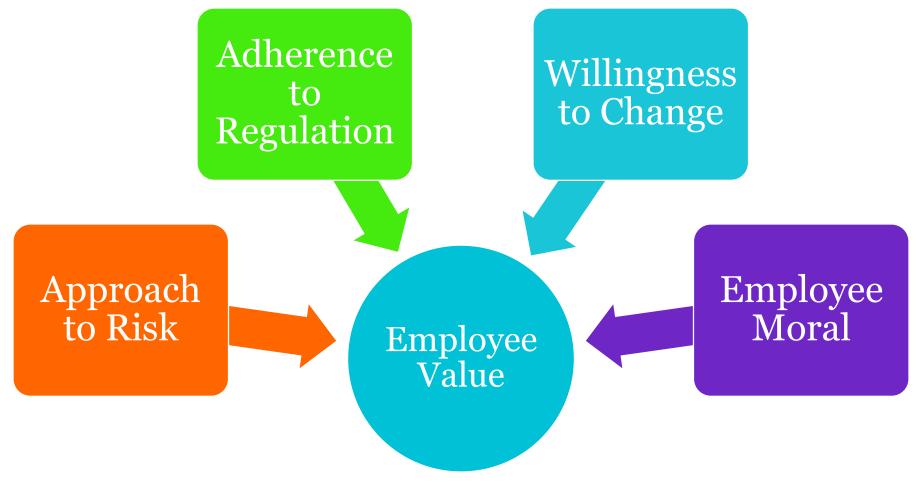
Potential impact of a claim

Potential impact of one injured worker with pre injury earnings of \$4,000 per month:

Additional Cost	Monthly Cost
Replacement Staff	\$4,000
Production Losses	\$2,000
Management Costs	\$1,500
Annual Cost	\$90,000

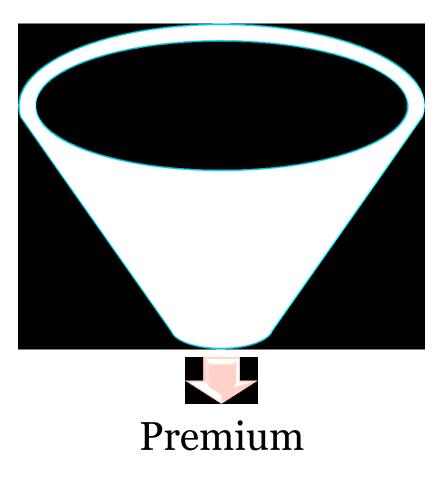
Confidence

Goes further than Workers Compensation

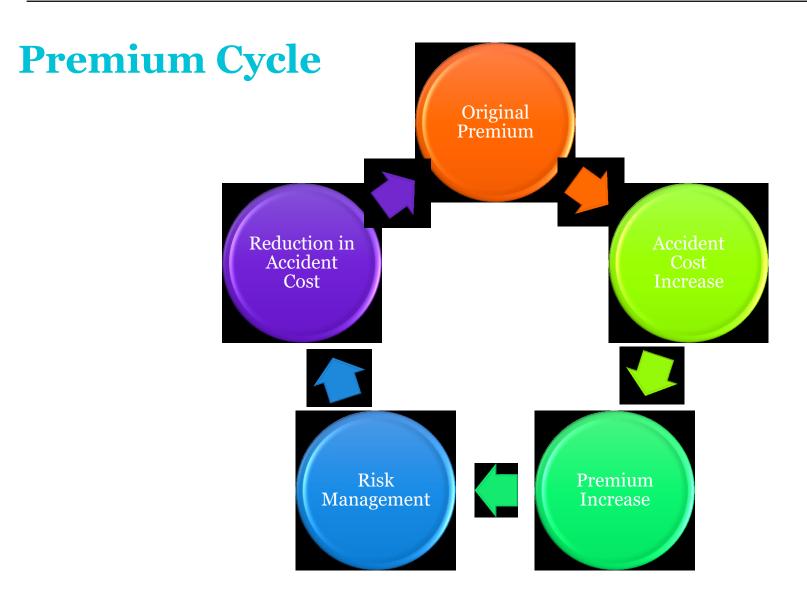


Premium Cost

Premium Calculation







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Risk Management

Global Examples (Health & Safety Executive Research Report 249)

• E.ON

- Gas and Electricity
- Started proactively engaging staff on health issues from illness to back pain
- Estimated savings of GBP11.8m per year
- Huntsman Petrochemicals
 - Investigated their 'near misses' in hope that a closer adherence to safety would lead to improved adherence to operational procedures and improve reliability
 - GBP250,000 saved per year
 - Attributed part of their 32% reduction in insurance premium to the results of their actions
- Uniq
 - Chilled Foods Producer
 - Claims reactive
 - Associated H& S with corporate performance
 - 36% drop in lost staff days
 - 45% drop in claims cost per employee

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Pre Employment Medicals

- Non screened employees have a 33% higher injury rate
- Non screened employees incur a 4.3 times higher claims costs
- The average cost of return to work cases for non screened employees is 18 times higher than screened employees



Chubb. Insured.